

Jornada

Fórum de Negocios Emiratos Árabes Unidos - Cataluña

Fecha: 03 de Mayo de 2016

Horario: 8.45 horas

Lugar: sede de Foment del Treball, Via Laietana, 32, pral.

PROGRAMA

8:45 h. Recepción de los asistentes

9:00 h. Inauguración

Sr. Joaquim Gay de Montellà

Presidente de Foment del Treball

Sra. Nuria Betriu

Director General de Industria y CEO de la Agencia por la Competitividad de la empresa ACCIÓ

Sr. Miquel Valls i Maseda

Presidente de la Cámara de Comercio, Industria y Navegación de Barcelona

Sr. Mohammed Hamdan

Director de Promoción Comercial e Inversiones – Ministerio de Economía de EAU

Hble. Sr. Salem Alowais

Cónsul General de los Emiratos Árabes Unidos en Barcelona

09:30 h. Firma de MOU entre Departamento de Desarrollo Económico de RAK – Gobierno de Ras Al Khaima y Foment del Treball Nacional

09:40 h. Primera Sesión: Emiratos Árabes Unidos

- **Oportunidades de negocios e Inversión en EAU**

Dr. Abdulrahman Al Shayeb Al Naqbi, Director General del Departamento de Desarrollo Económico de RAK – Gobierno de Ras Al Khaima

Excmo. Sr. Sharief Habib Al Awadhi, Director General de la Zona Franca de Fujairah

- **Los marcos legales para emprender negocios con EAU**

Sr. Ernesto Lacambra, Socio Director de Cases & Lacambra y experto en los mercados del Golfo.

- **Caso de éxito de una empresa española en EAU "EUROFRAGANCE"**

Sr. Santiagó Sabatés, Fundador y Presidente de Eurofragance

- **Breve Presentación de las empresas emiratíes participantes**

Modera: Sr. Joan Canals, Presidente de la Comisión Internacional de Foment del Treball

10.50 h. Segunda Sesión: *Cataluña*

- **Oportunidades de negocios e Inversión para las empresas Emiratis en Cataluña**
Sr. Carlos Palacín, Responsable de Promoción para Emiratos Arabes de ACCIÓ
- **Aspectos Financieros para proyectos Emiratis en España y América Latina**
Sra. Maya Khelladi, Directora de países del Golfo - La Caixa Bank
- **Inversiones en el sector Industrial y Turístico**
Sr. Josep Marsal, CUATRECASAS, GONÇALVES PEREIRA
- **DP World Tarragona, Un modelo de la inversión Emirati en Cataluña**
Sr. Xavier Boluda, Director General DP World Tarragona

Moderadora: Sra. Elizabeth Collvinent, Directora del Departamento Internacional la Cámara de Comercio, Industria y Navegación de Barcelona

11.35 h. Debate

11.45 h. Pausa Café

12:00 h. B2B empresas de Emiratos Árabes y empresas Catalanas

Inscripción gratuita

Todas aquellas empresas interesadas en mantener reuniones B2B con las empresas emiratíes, deben enviar la ficha de inscripción para tal efecto antes del 22/04/2016 a la dirección forumemiratos@foment.com

Con la colaboración

UAE Ministry of Economy Visit to Barcelona .. (3-4/ May/2016)

#	Entity Name	Designation	Activity	Website	Objectives
1	Ministry of Economy	Director of Trade Promotion and Investment Management	Government	www.economy.gov.ae	1) Institutionals meetings
2	Department of Economic Development RAK	Manager	Government	http://www.ded.rak.ae/	1)Opening Channels of Cooperation with Barcelonian Counterparts. 2) Exploring Opportunities for Our Companies in Barcelona Market. 3) Promoting Ras Al Khaimah as a Business Hub.
3	Department of Economic Development RAK	Director General	Government	http://www.ded.rak.ae/	1)Opening Channels of Cooperation with Barcelonian Counterparts. 2) Exploring Opportunities for Our Companies in Barcelona Market. 3) Expose business oportunities
4	Chamber of Commerce and Fujairah Industry	Member of the Board of Directors	Government	www.fujairahchamber.gov.ae	1) Member of Chamber of Commerce and I will represent Fujairah Government, Find some opportunities in spain in some kind of industries trading between Fujairah and Spain.
5	Rak Investment Authority	Group Director of Government & Corporate Relations	Government	www.rakia.ae	1) Be aware of the investments and business in the region, including what the said region and the other representatives have to offer/present.
6	Fujairah Freezone Authority	Director General	Government	freezone@eim.ae	1) Expose Fujairah Free Zone Authority and meet new companies who are interested in having new ventures in the UAE
7	Fujairah Municipality	Control Division & Head Inspection	Government	http://fujairah.ae/en/Pages/municipality.aspx	1) Expose Fujairah Municipality and meet new companies who are interested in having new ventures in the UAE
8	Rak Free Trade Zone	Director Of Marketing and Corporate Communications	Government	www.rakftz.com	1) Expose Rak Free Trade Zone and meet new companies who are interested in having new ventures in the UAE

9	BinHendi Enterprise	President	BinHendi Enterprises is one of the UAE's leading and most respected business conglomerates engaged in general trading, hospitality, fashion, real estate, watches and jewellery, construction, media and advertising	www.binhendi.com	1) Opening to new markets and suppliers (General Trading, Hospitality, Fashion, Real Estate, Watches, Jewelry, Construction, Media & Advertising)
10	Majid AL Futtaim (Carrefour)	Senior Vice President	Hypermarket Retail	http://www.majidalfuttaim.com/	1) Meeting with potential suppliers, retail and leisure, Entertainment, Healthcare, Food and Beverages
11	Al Wegdaniyah Transport Solutions	Managing Director	Group of Companies (Transport, Medical, Limo Luxury, General Trading)	http://www.alwegdaniyah.com/transport/	1) They are interested in the Medical Sector - Equipment, Hospitality, Vitamins for Healthy Products (organic products), Cosmetics.
12	Al Wegdaniyah Transport Solutions	Head Medical Division	Group of Companies (Transport, Medical, Limo Luxury, General Trading)	http://www.alwegdaniyah.com/transport/	1) They are interested in the Medical Sector - Equipment, Hospitality, Vitamins for Healthy Products (organic products), Cosmetics.
13	International Consultant Law Office (ICLO)	Advocate-Founding Partner	Duly Licensed and a full service law firm delivering quality legal services in the UAE	www.iclo.ae	1) Legal advices for companies interested to open and develop business in UAE
14	Wezen Bio AG	President and CEO	Research and Experimental Development on Biotechnology	www.wezenbio.com	1) To Acquire information and expand knowledge, 2) To Assess Market Opportunities, 3) To Meet prospective Business Contacts aiming for strategic partnerships, 4) To interact with other companies on the trade mission
15	Arabesque General Trading LLC	Owner	Construction and Industrial Wood	www.Qtech.com	1) Meet new Suppliers of all kinds of building materials
16	Kanoo Group	Managing Director	Leading Group of Companies in Automobiles	www.kanoogroup.com	1) To Explore the following sectors: -Smart and Modern Cities, -Renewable Energy, -Water Processing, -Furniture

17	Organic Lover General Trading	Founder	General Trading Company	www.organiclover.ae	1) Import of vegetables and fruits (Organic & Non-Organic), Import food organic products
18	Mojo Trading Company	Owner	Manufacturing and Trade of Home Furniture	www.mojotrading.ae	1) Possible business opportunities (Foodstuff, Hospitality items and accessories, Clothing, Lighting, storage units, display cases and shopping trolleys, among others)
19	IGT	CEO	specialized in the design, development, manufacturing, sales and distribution of gaming machines	www.igt.ae	1)To Obtain the opportunity for importing food items, water, beverages, meat, vegetables and fruits to the UAE and the Gulf States and build business relationships with related companies
20	Gulf Pharmaceutical Industries- Julphar	Business Affairs Senior Director	Pharmaceutical Products	www.julphar.net	1)To meet the Pharmaceutical companies and healthcare products and service identities to exchange the point of view for future cooperation in terms of technology transfer or distribution of product and collaboration in all aspects.
21	Sharaf DJ	HR Manager	Suppliers of Electronic Equipments and Appliances	www.sharafdj.com	1) To Meet with HR Directors, General Managers and etc, in retail industry to benchmark their practices against the existing in UAE. 2) to benchmark practice in talent management, CSR, employee assistance programs and other HR practices in the HR field existing in Spain
22	Alagar Investment	Managing Director	Investing and Financing	www.alagar.ae	1)Potential Spanish Exporters / Importers for Fruits and Vegetables
23	Suhool Arabia Investments	Chairman	Investment Company	www.suhoolarabia.com	1) Negotiations with potential producers and suppliers for importing and distributing their products for the GCC region in the categories: Fruits and Vegetables (Fresh), Meat (Fresh/Frozen/Processed), Fish (Fresh/Frozen/Processed), and Dry Products

24	Suhool Arabia Investments	CEO & Board Member	Investment Company	www.suhoolarabia.com	1) Negotiations with potential producers and suppliers for importing and distributing their products for the GCC region in the categories: Fruits and Vegetables (Fresh), Meat (Fresh/Frozen/Processed), Fish (Fresh/Frozen/Processed), and Dry Products
25	BinMaktoom Group	General Manager	General Contracting Company	www.binmaktoom.com	1) To Find new colaborations (General Constraction Company)
26	Khalid ALBanna	Owner of the company	Construction	www.khalidalbanna.com	1) Meet New Companies, 2) Look for new Opportunities
27	Al Otaiba Group	Commercial Manager	Oil Field, Contracting, Real Estate and Healthcare	www.alotaiba-group.com	1) Oil Field Services, Real Estate, Contracting, and Healthcare
28	Al Otaiba Group	Board Member/Chairman	Oil Field, Contracting, Real Estate and Healthcare	www.alotaiba-group.com	1) Oil Field Services, Real Estate, Contracting, and Healthcare
29	Dubai Airport Freezone	Director	Freezone	www.dafz.ae	1) Attracting Companies to the freezone who work in the airline industry
30	Beta	Owner/Manager	Investing & Specializing	http://www.betait.net	1) New product & Technology in food and beverage, 2) Market Trends in Food and Beverage Industry, 3) Organic & Natural F & B

FICHA DE INSCRIPCIÓN REUNIONS B2B

FORUM DE NEGOCIOS EAU-CATALUNYA

Barcelona, 3 de mayo de 2016.

Company Name:		NIF. Number:	
Contact person:		Position:	
Address:		Municipality:	
postcode:		Telephone number:	
E-Mail:		Web:	
Company's activity:			
Interest	<i>Please explain your interest sin the companies you want to meet</i>		
Other important information :			
Companies you are interested in having interviews:			

CONDICIONES DE PARTICIPACIÓN Y ADMISIÓN DE SOLICITUDES:

- ▶ Enviar cumplimentada, la Ficha de Inscripción.
- ▶ Cumplir con la Organización y requisitos del Encuentro establecidos por los Organizadores.
- ▶ Las empresas de Emiratos serán quienes validen las entrevistas en función de los datos técnicos que las empresas españolas hayan indicado en su Ficha de Inscripción. El Consulado, Foment y la Cámara de Comercio e Industria de Barcelona se reservan el derecho de admisión de solicitudes, así como la limitación del número de empresas participantes.
- ▶ En caso de no resultar ninguna reunión concertada con su empresa, se le comunicará a la empresa participante.
- ▶ Fecha límite de participación: **22/04/2016**
- ▶ La Organización no se hará cargo de los gastos que se hayan producido o devengado por la participación de la empresa en dicha acción.
- ▶ **No se considerará válida la inscripción hasta que la empresa participante no envíe la fiche correctamente cumplimentada y en INGLÉS**

D / D.^a

De la Empresa.....

Firma del interesado y sello de la empresa

ENVIAR ESTE DOCUMENTO, AL MAIL forumemiratos@foment.com. FECHA LÍMITE 22/04/2016.